

March 5, 2008

TO: Whom It May Concern

Subject: Letter to Referral

1. It has been 4 years since we moved into the walk out ranch house built for us by Cannon Construction and I highly recommend anyone considering building a new house to hire this family owned company as their builders. Our first time having a house built we had heard stories from many who had built homes about their problems during and after construction, and to expect it. Fortunately, we did not experience any of those concerns and, in fact, found it to be a great experience.
2. An example in the beginning was when we were called out to our lot by Dave Cannon after the basement had just been dug and to look at it. It was not the angle for the house I had envisioned and was told by Dave "that's why I called you out". The change was made, but that established the tempo of our relationship. Dave wanted to make sure our house was built the way we wanted. We were so appreciative of he and his family caring about what their customers want. That level of caring still exists today over four years after we took possession.
3. I must comment on the sub contractors, who I talked with and had been with Cannon Construction for year, and statements I heard from them. The bricklayer said his only problem with Cannon Construction was they didn't build enough homes, as he would prefer to be working full time with the company. As I observed the work on the interior be it putting up walls, electrical, cabinets, painting, etc it was obvious the teams had worked together for a long time. Each was very methodically on how they approached their specific tasks and complemented each other. All were extremely positive and considered themselves fortunate to have been hired to work for Cannon Construction.
4. I recently had a problem with our basement floor, and can't say enough about the support provided by Cannon Construction and their warranty company it getting it fixed. When we would make changes in our house (add new cabinets, electrical work, etc) I still work with Cannon Construction because I know people the refer will give me quality service and a reasonable price.
5. We went with Cannon Construction based on the recommendation of a close friend and realtor and it was the best decision we ever have made. I am willing with advance notice to visit with anyone who is considering building a home with this fine company.

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